



# DHCD CATALYST TRAINING

Maryland's Academy for Community Development Training & Resources

## 2006 FALL SCHEDULE

Brought to you by the  
Maryland Department of Housing and Community Development  
Division of Neighborhood Revitalization

**September 26, 2006**

11 – 12 PM

### **CREATING AN ENTREPRENEURIAL MIND SET**

**EDAC/Entrepreneurial Society's  
Professional Development Series** – This workshop will provide an overview of entrepreneurial activities that will enhance your business. As well as a step by step analysis of the business and strategic planning process. Join us for the informative session and networking opportunity geared for today's business professional.

**Morgan State University**  
1700 Cold Spring Lane  
(Hillen Road & Cold Spring Lane)  
**McMechen Building, Room 303**  
Baltimore, Maryland

**October 20, 2006**

9:30 AM – 12 PM

### **BUILDING BUSINESS WEALTH WITH REAL ESTATE, MARKET INVESTMENTS & CREDIT**

**Ambassadors of Business Lecture Series** – Learn how to develop multi streams of income for your business. We will discuss property acquisition for the investor and a variety of tools available to increase your business and personal assets. Come Grow your business with us!

**DLLR/Work Source Building**  
175 Post Office Road  
Waldorf, Maryland

**November 14, 2006**

10 AM – 12 PM

### **FINDING FUNDING FOR THE ARTS**

What financial opportunities are available for writers, dancers, and other artists? Are there grants out there for arts organizations? After attending this workshop, you'll be able to locate them yourself! Find out about directories, web sites and other sources of information available at the Pratt Library.

**DHCD Revitalization Center**  
1201 W. Pratt Street, Suite D  
Baltimore, Maryland

**December 8, 2006**

9:30 AM – 12 PM

### **BUSINESS ETHICS: CUSTOMER SERVICE ISN'T WHAT IT USED TO BE!**

**Ambassadors of Business Lecture Series** – If you don't establish the customer service standard for your business someone else will. The Better Business Bureau of Greater Maryland will discuss Business Ethics, Mediation and Conflict Resolution techniques to address the complaints that are the result of poor customer service. Come and learn how to establish a better business through good customer service!

**DLLR/Work Source Building**  
175 Post Office Road  
Waldorf, Maryland



ROBERT L. EHRLICH, JR.  
Governor

MICHAEL S. STEELE  
Lt. Governor

SHAWN S. KARIMIAN  
Acting Secretary

The Maryland Department of Housing and Community Development's Catalyst Training Academy complements existing neighborhood revitalization efforts by providing training, technical, and capacity building support for neighborhood revitalization and community economic development.

### WHO SHOULD PARTICIPATE?

- A city seeking assistance for a downtown improvement initiative
- A nonprofit group preparing a development pro forma
- A nonprofit group redeveloping a vacant building
- An individual seeking to start a small business
- A small business wanting to respond to RFPs
- A community organization wanting to develop a plan
- A city or county considering use of an infrastructure bond
- A faith based organization wanting to form a nonprofit

**\*\* ADMISSION IS FREE \*\***

Visit [www.mdhousing.org](http://www.mdhousing.org) and click on **catalyst** to register online  
*For questions or more information contact 410-209-5800*



ROBERT L. EHRLICH, JR.  
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Lt. Governor

VICTOR L. HOSKINS  
Secretary



Maryland Department of Housing  
and Community Development

100 Community Place  
Crownsville, MD 21032

*(Address Correction Requested)*